



Testing Your Business Litigation IQ

ANSWERS TO BUSINESS LITIGATION BASICS SURVEY QUESTIONS 1-4

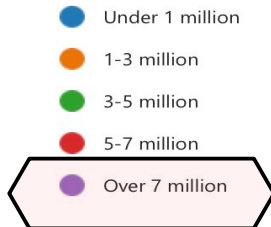
To: All Participants in the Business Conflict Forum® Litigation Basics Survey

Thank you for participating! The answers to the Survey Questions 1 – 4 are highlighted in the following pages. These answers are based upon data from a variety of sources including the Court Statistics Project of the National Center for State Courts and the Federal Judicial Caseload Statistics. Question 5 is intended to be subjective with no answer being considered correct or incorrect. PLEASE COMPLETE THE SURVEY BEFORE REVIEWING THE ANSWERS.

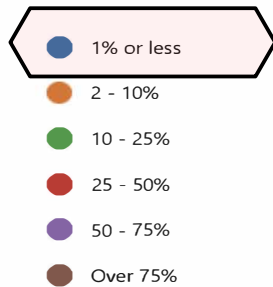
The Survey Results will be part of presentations to graduate and undergraduate business students, law students and to business and civic groups. Please send me an email if you are interested in Survey Results or if you have questions or comments. Thanks again.

Paul Simon, CEO & Founder of the Business Conflict Forum®
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1. How many business-related lawsuits are filed in the USA each year?

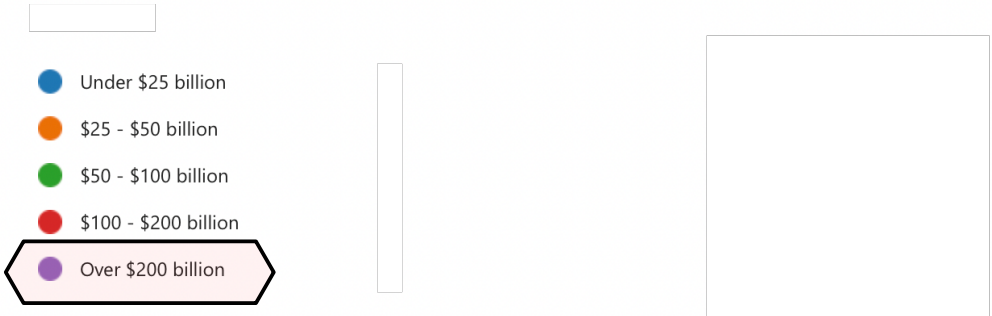


2. What percentage of the business-related lawsuits filed are decided by a judge or jury after trial?



** Question 2 Note – The percentage of business-related cases filed in Federal Court that reach trial is well below 1%. Indeed, over 20% of such filings are dismissed *WITH NO COURT ACTION*. However, State Court statistics can be interpreted to make the overall percentage slightly higher, although not by much. So, if you are grading yourself, 2-10% could also be correct. Either way, the main point is that business cases rarely go to trial.

3. How much money is spent on USA business-related lawsuits each year?



4. How much money is spent on electronic discovery (gathering and disclosure of electronically stored information) in USA lawsuits each year?

