



## **INTRODUCING THE FCIA Business Conflict Forum®**



A Mediation Program for FCIA Members and Referrals:

- Convenient Forum to Resolve Contract, **Employment, Partnership, Other Disputes**
- Save Time / Money / Relationships
- Fee Discount, Preferred Scheduling

The FCIA has teamed with Business Mediation Network to offer FCIA members and their referrals convenient access to mediation services through the Business Conflict Forum<sup>®</sup>. Details of the program and links to useful and interesting information on the benefits of mediating disputes before pursuing litigation or arbitration can be found at:

## www.BusinessMediationNetwork.com/Business-Conflict-Forum/FCIA/

<u>Streamlined Process</u> – By downloading and completing the Business Conflict Forum® Submission Form, FCIA Members and their referrals can engage Business Mediation Network to organize and administer the mediation of a dispute facilitated by a neutral business mediator. Any settlement is voluntary.

**Up To 80% Of Disputes Submitted** To Mediation Settle

<u>On-Line Mediator Selection</u> – Business Mediation Network's website features an interactive Mediator Roster Choose A Mediator that assists parties in selecting a mediator with a background suitable for the issues in conflict. BMN mediators include a former President of the FCIA and others with construction industry backgrounds as well as current and former CEOs, COOs, VPs, HR professionals, CPAs and experienced business attorneys.

With Business **Experience** For Help In Resolving **Business Conflicts**  Scheduling – Business Mediation Network administers all aspects of the mediation including scheduling a Mediation Conference at a time, place and manner that is agreeable to the parties. A Mediation Conference can be scheduled within days.

Fees – For parties submitting disputes through a Business Conflict Forum<sup>®</sup> mediation program, BMN's customary Submission Fee is waived. With the parties dividing Mediator Fees, BMN's low fixed daily rates can result in the entire conflict being resolved for less than the cost of filing a lawsuit.

Mediate1st<sup>®</sup> Contract Clause – By including BMN's *Mediate1st*<sup>®</sup> contract clause in agreements with customers, suppliers, employees, partners, lenders and others, FCIA members can require the mediation of conflict before a lawsuit or arbitration is filed. Although settlement is voluntary, there is little cost and important insights to be gained by engaging a mediator before going to court. Embracing a Mediate1st® policy is particularly important for entrepreneurial and smaller businesses where litigation costs can severely impact stability Corporate counsel, HR and financial and performance. managers and outside attorneys can strategically use the Mediate1st® clause to bring unresponsive parties to the table and efficiently manage those inevitable business disputes.

*Mediator Training* – Are you a trustworthy, patient, credible and persistent business problem-solver? Do you know someone who is? BMN offers a 2-day mediator training program for experienced business people who are interested in joining BMN's Mediator Roster and serving as mediators for the Business Conflict Forum® programs. Those retired or approaching retirement can find serving as a mediator a rewarding way to use their accumulated wisdom to continue to serve the industry where they spent their career. BMN's Mediator Training features interactive learning on conflict *Mediator*" negotiations and successful mediator techniques.

Lawsuits Take Years – Mediation Takes 1 Or 2 Days

**Mediation Can Resolve** Dispute For Less Than Cost of Filing Suit

64% Of The 15 Million Civil Cases **Filed Annually Are Contract Disputes -**Many Can Be Avoided By **Including** A Mediate1st® **Contract Clause** 

Active, In Transition. **Retired?** Use Your **Business Savvy As** A Business Mediator - Learn To "Think Like A

## For More Information:

- Visit: www.BusinessMediationNetwork.com/Business-Conflict-Forum/FCIA/
- Email: PSimon@BusinessMediationNetwork.com
- Call: 833-SOLVED1 (833-765-8331)